

Q&A With A BOI Member

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1. *What is your favorite part of a typical day?*
The first cup of coffee. I enjoy the whole day, whether it be filled with routine or surprises.
2. *What part of your job would you gladly give up?*
Hiring and firing. I can recruit, encourage and coach, but rely heavily on team members for hiring and firing.
3. *What skill would you most like to improve?*
Better discernment as to whether or not an employee can improve to my perception of their potential.
4. *If you could go back and do one thing differently, what would it be?*
I would pull the trigger sooner on past personnel issues.
5. *What keeps you up at night?*
Nothing keeps me from sleeping.
6. *Who gives you the best advice about your business and what was it?*
This is a tough one. Deb Welch told me you can always find someone who can make it; spend your time on selling. From my dad...the time to raise prices is when prices are increasing, and/or right before you have too much work.
7. *What accomplishment are you most proud of?*
My three children.
8. *What is your favorite book on business, and why?*
The Bible. It covers every aspect of finances and human relations. It also reminds me that I am just a steward.