

Q&A With A BOI Member

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1. *What is your favorite part of a typical day?*  
Even though I am not a Pharmacist, I really enjoy the times I get to talk with the patients in our stores. Seeing our team implement key projects that we have undertaken over the past two years is really rewarding.
2. *What part of your job would you gladly give up?*  
Paperwork.
3. *What skill would you most like to improve?*  
Time management and office organization.
4. *If you could go back and do one thing differently, what would it be?*  
I would have purchased my own stores earlier.
5. *What keeps you up at night?*  
The potential loss of key managers (pharmacists) - - and the weather.
6. *Who gives you the best advice about your business?*  
My brother-in-law, my father-in-law, my spouse, and members of my BOI Mastermind group. I turn to different people for business advice depending on who I feel has the best knowledge in that area. Having a group of peer owners in the Mastermind Alliance is a real plus. I have talked both in our group meetings and privately with other owners when a difficult situation comes up and I always know I can get unbiased advice.
7. *What accomplishment are you most proud of?*  
My children.
8. *What are your favorite books or movies?*  
My favorite business book is The Seven Habits of Highly Effective People by Stephen Covey. I also enjoy the John Grisham novels.

*“My BOI group provides a focused structure to meetings and discussions, and also adds an accountability factor that I’m taking action on the advice and counsel I receive from fellow members. And I can turn to different people in the group for help depending on who has the best knowledge or experience in that area.”*

- Larry McIntosh